

## **Regulatory and Supervisory Frameworks under CPS in Nigeria**

By

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# Pension Reform in Nigeria



# Reform commenced in 2004

- To address myriad of challenges in the Defined Benefits Scheme
- To provide pensions to employees of many private sector institutions that did not have any form of pension arrangements
- To provide old age income to the self employed and persons working in the informal sector

#### **Reform Features**

- Contributory Pension Scheme (CPS) was introduced for both Public and Private Sectors
- Established a system with uniform rules for both public and private sectors
- Set up a pension system that is sustainable and provides a stable, predictable and adequate source of retirement income in Nigeria
- Established National Pension Commission to direct and oversee the overall policy on Pension Matters in Nigeria
- Workers are now able to contribute (save) and receive their retirement benefits as and when due
- DB Scheme Streamlined for those exempted from the CPS

# Legal Framework

#### The System

- Defined Contribution Scheme introduced by an Act
- Employee driven based on individual Retirement Savings Account RSA
- Mandatory for organisations with at least 5 employees
- Private Sector Managed PFA and PFC
- Planned Withdrawal of Savings Programmed Withdrawal or Life Annuity
- Life Insurance Cover death in active service
- Strong Regulatory Framework

#### The Operators

- The Business of a PFA is to administer and manage RSAs
- PFC holds Pension Funds and Assets on Trust
- o Separation of PFA/PFC, Conditional licence & Directors' undertakings

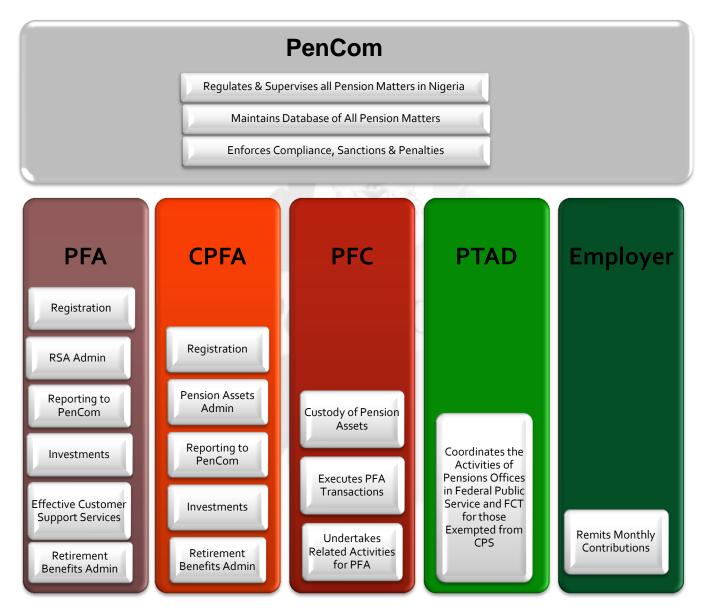
#### The Regulator

- All regulations guided by international best practices
- Supervisory approach though licensing, monitoring, analyses, correction, intervention & communication
- Focus on *Integrity and Professional Credentials of Owners & Management* so as to limit Agency & Systemic Risks



### **Institutional Framework**





28 October, 2015

### **Regulatory and Supervisory Philosophies**



#### **Regulatory Philosophy**

- Regulation is rule-based & limits oriented
- Consultative in rule making
- Continuously challenging and refining practices to remain effective & efficient
- Balance the burden and benefits of regulations

#### Supervisory Philosophy

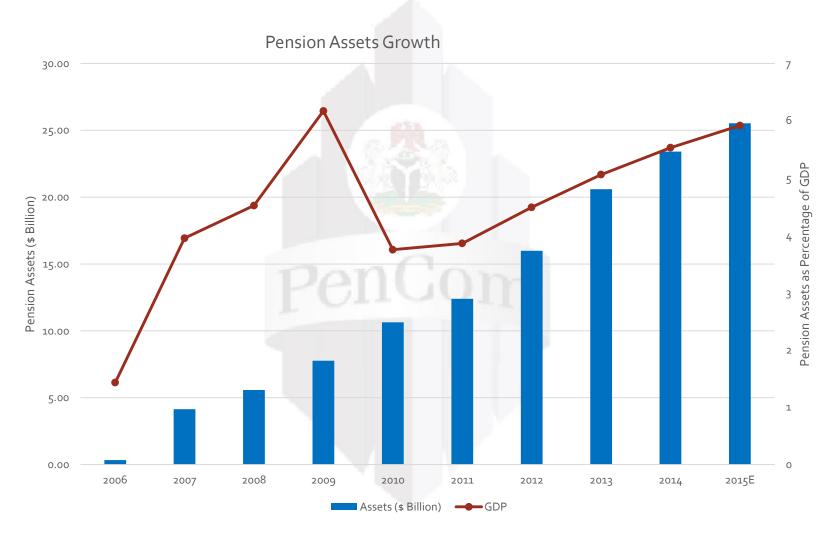
- Board & Management of licensed entities have the ultimate responsibility for their institutions
- Market forces allowed to promote competition in the industry
- Promote effective risk management & best practices
- Supervision is proactive & riskbased
- Extensive disclosure requirements

## **Implementing the CPS - Updates**



- Initially licensed 26 PFAs, 7 CPFAs and 5 PFCs
  - Presently reduced to 21 PFAs, 7 CPFAs and 4 PFCs due to mergers and acquisitions
- Number of registered contributors was 6.7 million as at August 2015
  - This represents about 7.1% of total working population in Nigeria and 3.8% of total population
- 26 States of the Federation had adopted the scheme and are at different stages of implementation while the remaining 10 States are at bill stage
- At least 200,000 private sector employers of labour are implementing the CPS
- Over 130,224 had retired under the Scheme as at June 2015 and are currently receiving pensions as and when due
- Total pension fund assets had grown to over N5 trillion (\$25.25 Billion) as at August, 2015
  - Average monthly contributions of N30 billion (\$152.25 million)
  - $\circ~$  The assets were equivalent to 5.84% of the Nigerian rebased GDP
- 60% of the total pension fund assets belongs to the private sector

## Implementing the CPS – Pension Asset Growth



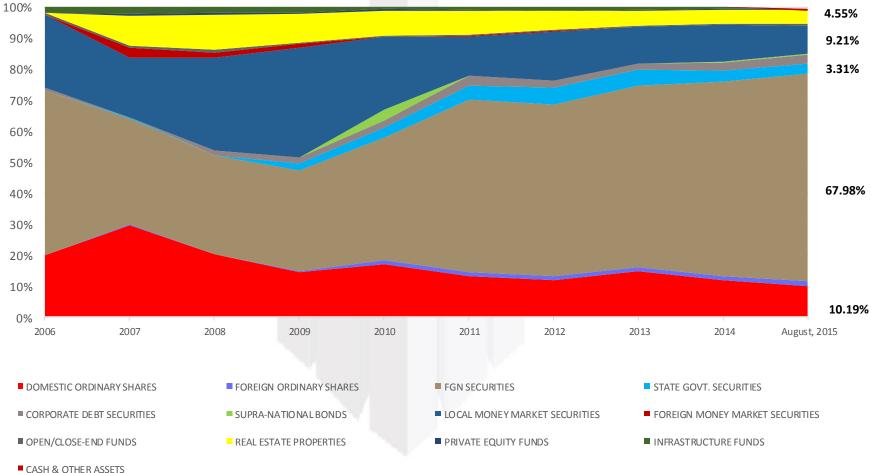
The dip in the proportion of Pension Assets to GDP in 2010 reflected the rebasing of Nigeria's GDP

PenCon

## Implementing the CPS – Pension Fund Portfolio Spread



# Pension Industry Investment Portfolio: 2006 – August: 2015



#### Issues that Pension Reform Act, 2014 was meant to Address



- Coverage
  - Limited to Public Sector (FGN & FCT) and Private Sector organizations with at least 5 employees
  - Informal Sector not covered, but can participate voluntarily
  - Non-mandatory to States and Local Governments
- Compliance with CPS
  - Lack of comprehensive database of employers of labour to enforce compliance by the Private Sector particularly the Small and Medium Scale Enterprises (SMEs)
  - Many employers view employer's portion of the contribution as additional operational cost
- Long waiting period to access RSA balances in case of lost of job – up to six months
- Provision was made for Minimum Pension Guarantee, but no provision for funding

- Limited Quality Investment Outlets
  - Mostly short term investments instruments
  - Many good companies not listed on the Stock Exchange
  - Dearth of instruments to facilitate implementation of initiatives for national development
- Insufficient/Obsolete Punitive Measures to Curb Infractions
- No provision for fund guarantee/bridging shortfall due to financial losses
- Investment income was not tax exempt
- Agitations for improved rate of contribution by employers of labour

### **Reform Initiatives**



- Pension Reform Act, 2014 was enacted to address the implementation challenges
  - Repealed PRA, 2004
  - Operational from 1st July, 2014

#### **Coverage**

- Coverage expanded to States & Local Government Informal sector
  - Private organizations with less than 3 employees
  - Self employed persons
- Persons exempted from the Scheme may make voluntary contribution
- AES & CPFA now closed for new employees

## Compliance

- Employers to open Transitional Retirement Savings Account (TRSA) on behalf of employees that fail to open RSA within 3 months of assumption of duty
- Empowerment of PenCom on its role to supervise States & LGs
- o Strengthened Sanctions and penalties
- Issuance of Compliance Certificate
- o Incentives
  - Apply a portion of RSA balance for equity participation in residential mortgage
- Supplementary efforts
  - Engagement of pension contributions recovery agents
  - Recovered contributions include interest penalty

### **Reform Initiatives**



#### **Transparency & Accountability**

- Conflict of interest issues now strictly sanctioned
- The Board reports directly to the President of the Federal Republic of Nigeria
- Board of the Commission now includes Trade Union Congress, Nigeria Stock Exchange and National Insurance Commission
- Enhances the protection of pension fund assets
- Issued a comprehensive regime of sanctions and penalties to operators

#### Pension Fund Investments

- Retains offshore investment
  - Allowed, but still subject to the approval of Mr. President
- Maintains investible instruments
  - Investment in infrastructure through bonds and funds
  - Real Estate Development (including Housing)
  - Real sector financing through Corporate Debts
  - Alternative Assets (including Private Equity)
- Continuous industry wide capacity building to meet manpower needs

# **Reform Initiatives**

PenCom

- Contribution ratio reviewed
  - Minimum contribution rate:18% of monthly emolument
  - Power to bargain contribution ratio with employer
  - Only income earned on voluntary contributions are subject to tax
- Pension fund investment income now tax exempt
- Employer may make additional benefits payment
- Benefits Administration
  - Some Public Sector Employees eligible to full terminal benefits
  - Access 25% balance of RSA after 4 months without employment
- Introduced Pension Protection Fund
  - To be funded by:
    - Annual Subvention of 1% of monthly wage of FGN employees
    - Annual Levy on PenCom and Pension Operators
    - Income from investment of the fund
  - Utilization of PPF:
    - Funding of Minimum Pension Guarantee (MPG)
    - Compensation for shortfall or financial losses from investment activities
    - Any other eligible purpose

# Reform Initiatives – Micro Pension Plan



- Framework has been concluded to bring the informal sector on board through the Micro Pension Plan
- The Micro Pension Plan is expected to extend coverage of the Contributory Pension Scheme to the self-employed and the persons working in organisations with less than 3 employees
- The aim is to reduce old age poverty through the provision of old age income plans to all Nigerians
- The target is to extend coverage to a total of 20 million Nigerians by 2019 and 30 million by 2024
- Already collaborating with various stakeholders:
  - Commenced sensitisation of Trade Unions across the country
  - Building awareness across the value chain
    - Talking to IT Solution providers, mobile money operators, etc
    - Aiming to develop appropriate solutions with the right value proposition and service delivery operating model



# Impact of the CPS on the Nigerian Economy

- The CPS has facilitated the development of:
  - Corporate bond market
  - Insurance market
    - Group Life Insurance
    - Life Annuities
  - Alternative asset classes
    - Currently promoting co-investing from the diaspora
  - Mortgage market
    - Nigeria Mortgage Refinancing Company's N50 billion bond
    - PRA 2014 provides for a portion of the pension funds in an RSA to be utilized as equity contribution for payment of residential mortgage
    - Guidelines have been exposed to stakeholders for inputs prior to issuance
  - Corporate governance in companies where pension funds have been invested
  - Facilitated the establishment of additional qualified Rating Agencies



